**Nomination Form**

**2019 Sales & Account Manager**

**(voted by retailers)**

**Please read the “Brand Nomination Kit” before completing this form.**

|  |  |  |  |
| --- | --- | --- | --- |
| Company Name: |  | Contact Name: |  |
| Contact Phone |  | Contact Email: |  |

**Please HIGHLIGHT the category being entered:**

* NB: You may nominate more than one Account Manager per state

|  |  |  |
| --- | --- | --- |
| **CATEGORY** | **NAME (if nominating an agency, please list agency name)** | **BRANDS MANAGED** |
| **Sales Office of the Year** |  |  |
| **NSW Account Manager of the Year** |  |  |
| **QLD Account Manager of the Year** |  |  |
| **SA/NT Account Manager of the Year** |  |  |
| **VIC/TAS Account Manager of the Year** |  |  |
| **WA Account Manager of the Year** |  |  |

***The Brand/Manufacturer Sales & Customer Service Awards recognise the industry's best Sales & Customer Service Office and Sales Representative or Agency. Sales and Customer Service Awards are voted for considering the support and customer service received. Sales Office of the Year must be a specific office location of the brand such as “Brand – Office Location”. Account Manager must be a current employed representative or agent of an SBIA brand member.***

***SBIA Retail members cast one vote ranking 1st, 2nd and 3rd.***

**SALES & CUSTOMER SERVICE AWARDS**

**When voting, SBIA Retail Members consider the following criteria:**

* Do they understand your business needs?
* Do they work with you to achieve a collaborative outcome?
* Do they help drive sales through your business?
* Do they provide your business with outstanding customer support?

**2019 SBIA SURF INDUSTRY AWARDS CHECKLIST**

|  |  |
| --- | --- |
| Read the 2019 SBIA Nomination Kit before completing this entry | **☐** |
| Email [admin@sbia.com.au](mailto:admin@sbia.com.au) to have a dropbox created | **☐** |
| Upload a business logo that is larger than 300kb in .jpeg format into the dropbox | **☐** |
| Complete the Entry Form and share the dropbox within your organisation if need be | **☐** |
| Upload the Entry Form into the dropbox ensuring it is complete by 26th July, 2019 | **☐** |
| Ensure all images and videos for each category are uploaded to the drop box | **☐** |
| Mark the 2019 SBIA Surf Industry Awards date in your calendar – October 24th, 2019 | **☐** |



|  |  |
| --- | --- |
| **2019 Key Award Dates:** |  |
| Nominations Open: | **24th May, 2019** |
| Nominations Close (Voted Categories): | **26th July, 2019** |
| Nominations Close (Judged Categories): | **8th August, 2019** |
| Voting Opens (voting categories) & Tickets Available | **8th August, 2019** |
| Voting Categories Closes:  Judging Period (judged categories) | **23rd August, 2019**  **12th to 27th August, 2019** |
| Finalists Announced (judged & voted categories): | **5th September, 2019** |
| **Awards Night:** | **Thursday 24th October 2019** |